

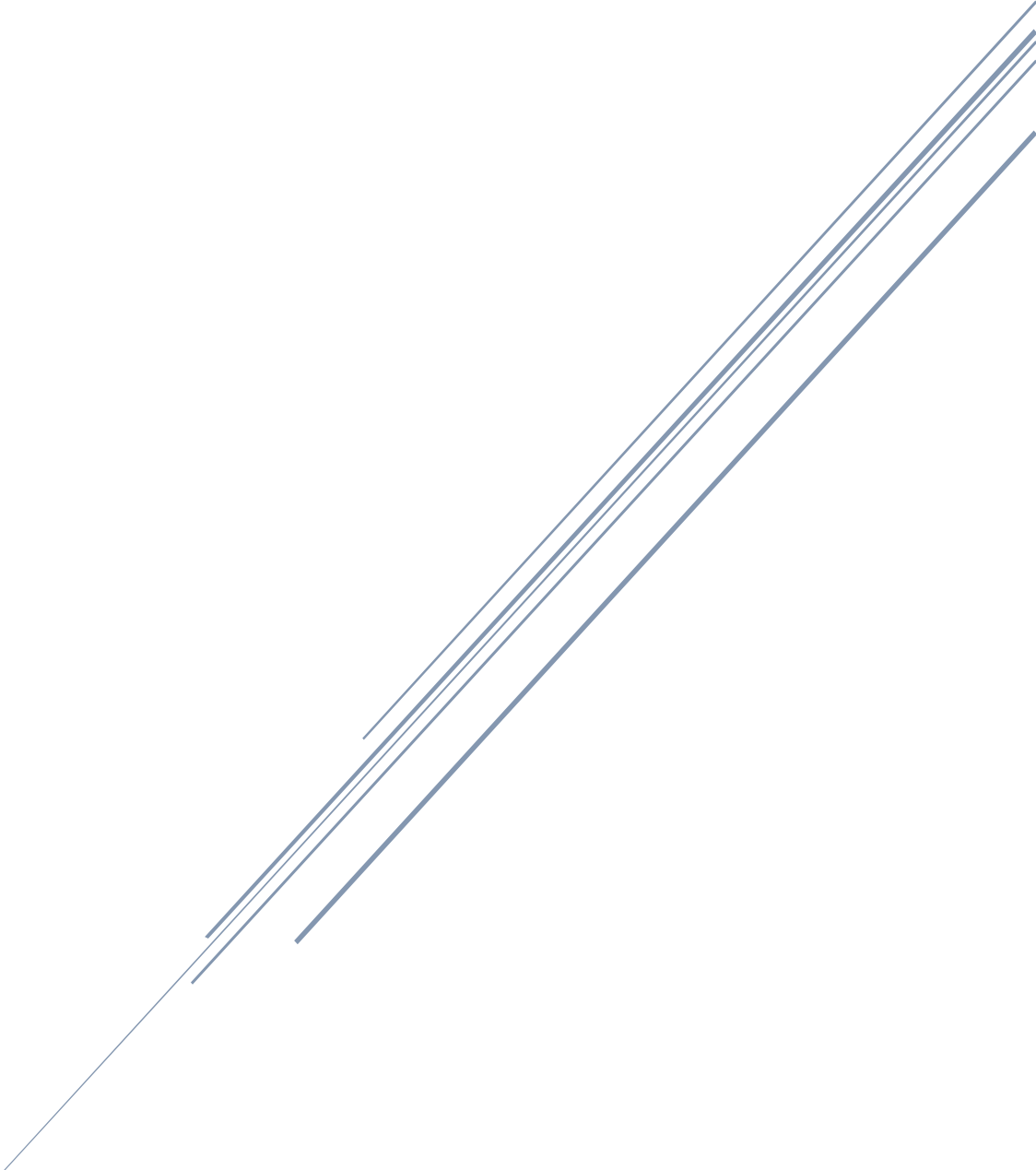
BOYDS VITAE

CURRICULUM

Student number 2128536

LECTURER :MASUD IBRAHIM

BMSW4005_BIRM



The University of Wales Trinity Saint David
Professional Career Development

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Trade Counter & Warehouse Manager

Recruiting agency: Beaumont Wood Ltd

Birmingham B18

Up to £45,000 a year - Full-time, Permanent

Job details

No matching job preferences

Salary

Up to £45,000 a year

Job type

Full-time

Permanent

Shift and schedule

Monday to Friday

Qualifications

Team management: 2 years (Required)

Full Job Description

Our client is a leading supplier of doors and architectural ironmongery. They are looking for someone to manage the trade counter, business development & warehouse staff resources.

Essential Skills

- Experience with trade counter environment and associated systems
- Warehouse management experience
- . Stock Control
- .People management (team of 6)

Key Activities

- To manage all operational aspects of the warehouse and trade counter
- To implement the company's agreed sales and marketing strategy for the trade counter
- Define the markets and identify major potential clients where sales might be achieved
- To manage clients' contact at all levels
- New product line development
- Be the eyes and ears of the company and provide feedback to the Directors on compliance, developments, competitive innovations, and perceived customer needs
- Report to the board monthly on KPIs
- With the MD agree and implement pricing strategy and tactics
- Assist the MD in developing appropriate marketing activities
- Opening and closing the warehouse facility daily

Job Types: Full-time, Permanent

Salary: Up to £45,000.00 per year

Schedule:

Monday to Friday

Ability to commute/relocate:

Birmingham, B18 5BB: reliably commute or plan to relocate before starting work (required)

Application question(s):

Do you have experience of managing a trade counter & warehouse in the interiors/ building products sector?

Experience:

Team management: 2 years (required)

Work Location: One location

Reference ID: BW008DF

Hiring Insights

Hiring 1 candidate for this role

<https://uk.indeed.com/viewjob?from=app-tracker-saved-appcard&hl=en&jk=ff1e197d18da88f6&tk=1gq04pgdci6im800>

60 Ellen Street,
Birmingham, b18 7le

Beaumont Wood Ltd
Stonegate House,
Hartshill,
Bloxham,
Oxfordshire
OX15 4QH
United Kingdom

25 February 2023.

To whom it may concern,

Applying for the role of trade counter and warehouse manager

My name is Boyd Malcolm, and I currently work and reside in Birmingham at the aforementioned address. As I was browsing the Indeed website, your advertisement caught my attention. I am a student at the University of Wales currently completing my final semester of skills in the workplace and business management, where I have developed a variety of skills, including team leader, working with teams and different stages of the process, where we did key performance indicators, strategic planning, and cover marketing strategies and promotion.

At my current job, where I have been for 10+ years I've had to take on responsibilities beyond my position, where I was in charge of up to 15 people, including auxiliary personnel. I've had to do teamwork, problem-solving, conflict resolution, decision making, customer service, written and verbal communication, and training.

Giving feedback, observing, negotiating, and utilising technology, however, I am at a point in my career where I need to gain experience and improve my skills, and your establishment provides me with these opportunities.

I'm not very good at public speaking, but I'm working on it. I am not interested in being liked; rather, I am interested in coaching and inspiring others to reach their full potential. I prefer to hold team members accountable for their contributions while encouraging the team to perform even better. I plan to meet with people in person to establish trust and relationships. I appreciate constructive criticism, but I don't seek immediate gratification. I enjoy some group work activities but prefer to work alone. I enjoy learning new ways to do things but prefer working efficiently with tried-and-true methods. I enjoy following the rules, but I occasionally deviate from them to get the job done.

I am open to new ideas, I can handle the most difficult situations calmly, and I want to build strong and positive relationships with my clients. I pay close attention, ask detailed questions, and ensure that I understand what they expect from me and the organisation.

While honing my skills, I believe I can take your company to the next level.

Sincerely Yours

B. R. Malcolm

Boyd Malcolm

60 Ellen Street,
B18 7LE,
Birmingham
United Kingdom
11447967155399 | Fireboyd80@gmail.com

PROFILE

As a Logistics Operative with ten years of experience, I oversee the entire process of acquiring, storing, and transporting resources to the proper location in good condition and delivering them to the proper internal or external customer.

To advance my management career professionally, I am looking for a position where I can use my organisational abilities, meticulousness, and academic knowledge to use.

EDUCATION & QUALIFICATIONS

The C.P.D.Certification service - Certificates

Health and Safety

Fire safety

Equality and Diversity

Manual Handling

Control of substances hazardous to health 2023

e-learning courses relevant to the role

University of Wales Trinity Saint David - Certificate of Higher Education certificate in Skills for the workplace, 2023

Centre of Excellence - Diploma Events Management {Online} 2021

a complete overview of handling events and organising events.

WORK EXPERIENCE

Logistics Operative | Cooksongold

Dec 2014 to Present

it is a warehouse, that sells jewellery and tools locally and internationally with 4 different branches spread across Europe

- picking
- packing
- despatching
- training new employees in my section,
- fire marshal,
- parcel control,

- most of these are in-house training,

ADDITIONAL INFORMATION

Training – Fire Marshall- [2022], public speaking- university [2021], presentation skills-university [2021]

Technical skills

- Drivers licences
- Microsoft office
- creativity
- computer literacy
- review writing for google maps
- event management

INTERESTS

writing reviews of the places I visit for Google Maps, practicing various martial arts, exercising, and researching topics I find interesting.

REFERENCES

Georgina Serbanescu | will be updated if required.