



## Store Manager- South West London

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### Meet the hiring team



**Jessica Lewis**  · 2nd  
HR and Recruitment at Aldi UK  
Job poster



<https://careers.aldirecruitment.co.uk/vacancies/14913/store-manager.html>

## Vacancy Specification

Step into the role of Aldi Store Manager and lead your team to deliver exceptional shopping experiences that go beyond customer expectations. You'll inspire a positive, high-performing work environment while driving operational excellence, maintaining top-quality standards, controlling costs, and ensuring compliance. Your leadership is the driving force behind the store's success!

## Key Responsibilities

- \* Lead your team to deliver exceptional customer service that consistently exceeds expectations
- \* Drive KPI performance, consistently meeting challenging operational targets
- \* Oversee the execution and supervision of in-store tasks to meet targets and standards
- \* Recruitment for your team, leading them and fostering their growth and development
- \* Handle customer complaints with professionalism and maintain compliance with health & safety standards

## Skills & Experience

- \* Extensive experience leading and inspiring high-performing teams in a fast-paced, lean environment
- \* Proven track record in optimising operational efficiency through strategic time and cost management
- \* Demonstrated success in achieving KPIs while upholding the highest standards of compliance and due diligence
- \* Commitment to delivering exceptional customer service and driving business results
- \* Agile, visionary leader who can proactively embrace change with a results-driven mindset

## Our Benefits

- A market-leading salary package
- An allowance of up to £2,960 depending on location
- A flexible contract of 40 or 45 hours a week. Salary will be pro rata
- 25 days annual leave plus bank holidays, as well as the chance to purchase extra holidays through our holiday purchase scheme
- 26 weeks full pay following 1 year service for Maternity and Main Adopter Leave

- Comprehensive training and ongoing development opportunities throughout your Aldi career
- Lifestyle benefits including discounted gym memberships, cinema tickets, and holiday deals"

<https://careers.aldirecruitment.co.uk/vacancies/14913/store-manager.html#:~:text=Vacancy%20Specification,and%20holiday%20deals>

# BENSON ONI

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## PROFESSIONAL SUMMARY

Highly accomplished Retail Manager with **over 17 years of comprehensive experience** in UK supermarket operations, including 8+ years as Deputy Store Manager. Currently pursuing studies at the **University of Wales Trinity Saint David (2025 – Present)**. Expert in inventory & stock control, business operations management, and team leadership, with additional strengths in digital marketing, conflict resolution, and entrepreneurial thinking to drive business growth. Proven track record of boosting store performance, optimising processes, training high-performing teams, and delivering exceptional customer service. Committed to integrity, continuous improvement, and adding measurable value to organisational goals.

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## EDUCATION & QUALIFICATIONS

**University of Wales Trinity Saint David | 2025 – Present**

- Currently undertaking higher education studies

**Coventry University, UK | 2020**

- Certificate in English for Academic Study

**King's College London | 2020**

- Certificate in Basic English (Levels 1 & 2)

**The Polytechnic Ibadan, Nigeria | 2000**

- National Diploma in Fine and Applied Arts

**Ondo Boys High School, Ondo, Nigeria | 1996**

- Senior School Certificate

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## PROFESSIONAL EXPERIENCE

### LIDL UK

**Deputy Store Manager | Charlton Store | *March 2023 – Present***

**Deputy Store Manager | Abbeywood Store | *2020 – March 2023***

**Deputy Store Manager | Welling Store | *2018 – 2020***

**Deputy Store Manager | Bexleyheath Store | *Jan 2018 – Dec 2018***

**Deputy Store Manager | Abbeywood Store | *2017 – 2018***

**Shift Manager / Freshness Coordinator | Sydenham Store | *2011 – 2017***

**Store Assistant / Freshness Coordinator | Sydenham Store | *2009 – 2011***

#### **Key Responsibilities & Achievements:**

- **Operations & Business Management:** Oversee full end-to-end store operations, lead daily workflows, manage resources efficiently, and align activities with business objectives; consistently deliver against sales, profitability, and operational targets.
- **Inventory & Stock Control:** Lead regular stock audits, optimise stock rotation, minimise wastage/shrinkage, monitor supply levels, and implement control measures that reduced inventory discrepancies by 15% across assignments.
- **Team Leadership & Development:** Lead and mentor teams of 25+ staff; identify potential, design targeted training programmes, manage performance, and resolve staffing matters with strong **conflict management skills** to maintain a positive, productive working environment.
- **Performance & Digital Support:** Monitor and drive KPI delivery; apply **digital marketing skills** to support in-store promotions, local customer outreach, and brand visibility initiatives.
- **Compliance & Quality:** Maintain rigorous freshness standards, food safety regulations, and company policies; hold relevant certifications for licensing and operational compliance.

- **Strategic Mindset:** Apply **entrepreneurial skills** to identify revenue opportunities, streamline processes, propose cost-saving initiatives, and adapt quickly to changing market and customer demands.
- **Customer Excellence:** Resolve complex enquiries promptly, embed customer-first standards across all departments, and sustain high levels of customer satisfaction and repeat business.
- **Reporting:** Prepare and submit accurate management reports on sales, stock, and performance to area and regional leadership.

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## CERTIFICATIONS & AWARDS

- BIIA Level 2 Award for Personal License Holders | 2018
- Personal License Holder – London Borough of Bexley | 2018
- British Citizenship Award (BCA) Medal Winner | 2021
- Certificate in Freshness Coordination | 2010 / 2012

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## CORE SKILLS

| Management & Operations        | Technical & Specialist        | Personal & Professional              |
|--------------------------------|-------------------------------|--------------------------------------|
| Retail & Business Management   | Inventory & Stock Control     | Conflict Resolution                  |
| Team Leadership & Mentoring    | Freshness & Quality Assurance | Strategic & Entrepreneurial Thinking |
| Performance & KPI Management   | Digital Marketing for Retail  | Problem Solving & Decision Making    |
| Workflow Planning & Delegation | Compliance & Licensing        | Cross-Cultural Communication         |
| Staff Training & Development   | Reporting & Data Analysis     | Adaptability & Integrity             |

|                   |                                |                          |
|-------------------|--------------------------------|--------------------------|
| Change Management | Loss Prevention & Cost Control | Results-Focused Delivery |
|-------------------|--------------------------------|--------------------------|

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12 July 2026

Aldi UK Recruitment Team

Re: Application for Store Manager – South West London

Dear Hiring Manager,

I am writing to apply for the Store Manager position for South West London, as advertised. With over 17 years of frontline and leadership experience in the fast-paced UK discount grocery sector – including 8+ years as Deputy Store Manager at Lidl UK, I have the operational expertise, commercial drive and leadership capability to hit the ground running and deliver the high standards Aldi is famous for.

Across my career, I have taken full ownership of day-to-day store performance, consistently meeting and exceeding sales, shrinkage, waste and customer service KPIs. My core strengths match this role perfectly:

**Inventory & Stock Control:** I am highly skilled in full stock audits, rotation planning, freshness compliance and minimising discrepancies – experience I have built across six London locations, delivering cost savings and operational efficiency.

**Business Management & Strategy:** I apply structured business management practices and entrepreneurial thinking to optimise workflows, spot revenue opportunities and manage budgets effectively. I am also currently studying at the University of Wales Trinity Saint David (2025 – Present) to further strengthen my strategic business knowledge.

**People & Conflict Leadership:** I lead teams of 25+ staff, design targeted training to unlock potential, and use proven conflict management approaches to resolve issues fairly, keep morale high and reduce turnover.

**Customer & Local Growth:** I combine my deep customer service experience with digital marketing skills to boost local store visibility, connect with South West London communities and build repeat custom.

**Compliance & Accountability:** I hold a valid Personal License and have an unbroken track record of upholding strict health & safety, food safety and brand standards.

I have huge respect for Aldi's market-leading efficiency, value proposition and commitment to growing leaders internally. Having managed busy London stores for many years, I understand the unique demands of this area and am fully prepared to take full responsibility for the store's performance, team and reputation from day one.

I would welcome the chance to discuss how I can help your South West London store exceed its targets. Thank you for your time and consideration.

Yours sincerely,

Benson Oni