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Business Consultant

23 June by Lynx Recruitment Ltd



£ £70,000 - £90,000 per annum

📍 London

🕒 Permanent, full-time

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Full job description

Role Overview

Lynx Recruitment is supporting an established and growing consulting practice is seeking an experienced, commercially minded Senior Business Consultant to lead complex client engagements across both private and public sector organisations. This role blends strategic thinking with hands-on delivery, requiring someone who can build strong senior relationships while driving high-quality outcomes from mobilisation through to implementation.



Practice Development

- Contribute to business development activities (proposals, pitches, market engagement)
- Support development of methodologies, thought leadership, and internal assets
- Mentor and coach junior consultants, fostering a high-performance culture

Required Experience & Skills

- 10+ years' experience in management consulting (ideally within a recognised consultancy or Big 4 environment)
- Proven ability to independently lead large, complex engagements
- Strong analytical and structured problem-solving capability
- Excellent communication and stakeholder management skills at executive level
- Commercial acumen, including experience with P&L, business cases, and value creation
- Experience managing and developing junior team members
- Degree-level education (MBA or relevant

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Key Responsibilities

Client Delivery

- Lead end-to-end delivery of complex, multi-workstream consulting engagements
- Develop diagnostics, business cases, operating models, and strategic roadmaps
- Present clear, compelling recommendations to senior (C-suite) stakeholders
- Manage project risks, timelines, budgets, and overall quality

Client Relationship Management

- Build and maintain trusted relationships with senior client stakeholders
- Identify opportunities to grow and expand existing engagements
- Act as a credible advisor on strategic and operational challenges

Practice Development

- Contribute to business development activities (proposals pitches market engagement)

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P&L, business cases, and value creation

- Experience managing and developing junior team members
- Degree-level education (MBA or relevant professional qualification advantageous)

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Name: Nana Yamfo Apenteng

Location: Solihull / London, UK

Contact: 07494159120

Professional Profile

A results-driven professional with practical experience in logistics, health and social care operations, and service delivery. This background blends operational expertise with commercial awareness, stakeholder management, and structured problem solving. The aim is to apply experience in end-to-end process management, compliance, and team leadership to high-impact consulting across private and public sectors. The focus remains on building trusted client relationships, driving operational excellence, and delivering measurable value from strategy to implementation.

Professional Experience

Logistics & Operations Practitioner

Health & Social Care Setting | [Dates of Employment]

- Directed end-to-end logistics and supply chain operations for health and social care services, managing complex workflows, budgets, and delivery timelines to meet regulatory and service requirements – a direct match for leading multi-workstream consulting engagements.
- Created operational strategies, process roadmaps, and business cases to improve service efficiency, reduce waste, and enhance value for service users and stakeholders – reflecting the need to design diagnostics, operating models, and strategic plans.
- Presented performance reports, improvement recommendations, and strategic proposals to senior leadership, board members, and external regulators, tailoring communication for varied executive audiences.

- Managed project risks, resource allocation, and financial performance, keeping all activities aligned with commercial and compliance goals.

- Established and sustained collaborative relationships with public sector bodies, care providers, and supply chain partners, spotting opportunities to expand service scope and improve delivery outcomes.
- Mentored junior staff and new entrants, encouraging ongoing improvement and strong performance.

Education & Qualifications

Level 3 Diploma in Logistics & Operations

Newham College | [Completion Date]

- Modules covered: Supply Chain Management, Business Operations, Project Planning, Quality Assurance, and Stakeholder Engagement.

- Built structured problem-solving, analytical thinking, and commercial awareness – key skills for effective consulting support.

Additional Professional Development

- Health & Social Care Compliance & Governance Training

- Project Management Fundamentals

- Business Communication & Stakeholder Management.

Nana Yamfo Apenteng

07494159120

The Recruitment Team

Lynx Recruitment Ltd

[Company Address, if known]

Re: Application for Business Consultant

Dear Hiring Manager,

I am applying for the Business Consultant position as described, having reviewed the details with interest. My background in logistics, operational delivery, and health and social care operations, along with a Level 3 qualification from Newham College, supports my ability to offer practical insight and delivery expertise to your client's expanding practice.

The role calls for a consultant who can guide complex projects, combine strategic thought with practical work, and foster strong relationships with senior stakeholders—skills I have built across my career. Managing end-to-end logistics and workflows in regulated settings has provided direct experience in creating solutions that align strategy with real-world results.

In my current role:

- I lead cross-functional projects from planning to implementation, overseeing risks, budgets, and timelines to meet agreed outcomes—matching your need to manage full engagement lifecycles.
- I develop business cases, operational roadmaps, and improvement strategies that fit commercial goals and public sector standards.
- I present recommendations and performance insights to senior leaders and partners, establishing credibility through clear communication.
- I identify ways to optimise processes, expand delivery, and increase value, supporting your focus on commercial acumen and growth.

- I mentor junior staff and share best practice to build collaborative teams.

My Level 3 training in logistics and health and social care from Newham College has provided a structured, analytical approach to problem-solving, alongside a clear grasp of how to balance efficiency, compliance, and service quality – abilities that apply directly to high-quality consulting for private and public sector clients. Although I am progressing toward the 10+ years of experience in your specification, my record of independent leadership, strategic thinking, and relationship management shows I can deliver the impact you seek.

I am especially drawn to this role because it offers varied, complex projects while supporting business growth and internal practice development. I am keen to bring my dedication, practical insight, and strong work ethic to your team, and I would welcome a discussion on how my background matches your needs.

Thank you for your time and consideration.

Yours sincerely,

Nana Yamfo Apenteng