

MARIANA MONALISA PAUN

ASSISTANT MANAGER

To
Red Lion Earlswood

From
Mariana Monalisa Paun
Assistant Manager
22 Maitland Road B8 3AP
07502191873
monica_4you89@yahoo.com

Dear Sir/Madam,

It would be an honour to work at your venue and contribute towards its success. I am a confident person as I have been working within the hospitality industry for several years and I consider that I am ready to step up and pursue my career. I have been developing my managerial skills in my former employment and I consider that the opportunity that you have would be the best fit for me.

Kind regards,

Mariana Monalisa Paun

Link:

<https://uk.indeed.com/cmp/Red-Lion-Earlswood/jobs?jk=f363bbb05947d86f&start=0>

MARIANA MONALISA PAUN

📍 B8 3AP, BIRMINGHAM, UNITED KINGDOM 📞 07502191873

◦ DETAILS ◦

22 Maitland Road
B8 3AP, Birmingham
United Kingdom
07502191873

monica_4you89@yahoo.com

Date of birth

10/10/1988

Nationality

Romanian

Driving licence

B

◦ SKILLS ◦

Confident

Resilience

Active Listening

Building Rapport

Entrepreneurial Spirit

Communication Skills

◦ HOBBIES ◦

Team sports, writing, going to the gym, cooking, travelling

◦ LANGUAGES ◦

Romanian

Spanish; Castilian

English

Turkish

👤 PROFILE

Adept in making key decisions and working with other professionals to achieve goals and solve problems. Experienced in managing employee programs, and dedicated to successfully directing business operations. Bringing forth the ability to work well with others and utilise my art skills to visually enhance projects.

📁 EMPLOYMENT HISTORY

Senior Hairstylist at Turkish Barbers Club, Birmingham

2019 — 2020

- Worked with a strong attention to detail and precision.
- Brought forth an understanding of diverse cultures and beauty trends.
- Effectively managed a busy schedule in a fast-paced salon environment.
- Aimed to provide the highest level of customer service possible.
- Examining hair texture and condition to determine appropriate treatment
- Supervising store floor and coordinating employee schedules
- Promoting and marketing salon products and services through social media platforms and shop front
- Inventory management

Hairstylist at Turkish Barbers Club, Birmingham

2018 — 2019

- Using styling tools including but not limited to scissors, clippers, heat stylers, heat dryers
- Attending in house training to further enhance interpersonal and technical skills
- Exceeding targets whilst working to limited time frames and providing augmented customer service
- Ensuring clientele's needs and wants are met through listening, conversing and creating an amiable and comfortable environment ultimately leading to returning clientele growth
- Mirroring client personalities in order to fully understand individual needs
- Booking in clients and handling enquiries through phone and email
- Discussing benefits of hair care and products whilst promoting the company and its brand

Sales Person at Fish & Chips Company, Birmingham

2015 — 2017

- Worked to ensure a neat and attractive sales environment, and assisted in the setup of visual displays.
- Identified and maximized sales opportunities, and increased customer retention rates.
- Analyzed sales and financial performances to effectively plan for increased future opportunities, while identifying obvious weak trends.
- Trained new sales professionals and provided coaching as needed to maintain company sales success.

Sales Consultant at ZARA Clothing, Birmingham

2013 — 2014

- Good housekeeping standards are maintained on the shop floor when required
- Cash desk areas are replenished and kept tidy throughout the day
- Selling, restocking and merchandising
- Greeting and assisting customers



EDUCATION



BA (Hons) Business Management, University of Wales Trinity Saint David, Birmingham

May 2022 — April 2025

Business management is degree that entails a comprehensive, multidisciplinary program that incorporates subjects ranging from marketing, and accounting to human resources and economics, along with mathematics, business law, finance, and ethics.



Accounting, Technological Highschool "Ovid Caledoniu", Tecuci

2007

In high school we learnt entering transactions into journals, posting to ledgers, completing work sheets, preparing financial statements, adjustments, and closing entries.



COURSES



First Aid



Health and Safety



Hair and Makeup Certificate

