

Relationship Trust (Behaviour) Covey 2006

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| 1. Talk Straight | 8. Confront Reality |
| 2. Demonstrate Respect | 9. Clarify Expectations |
| 3. Create Transparency | 10. Practice Accountability |
| 4. Right Wrongs | 11. Listen First |
| 5. Show Loyalty | 12. Keep Commitments |
| 6. Deliver Results | 13. Extend Trust |
| 7. Get Better | |

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| 1. Talk Straight | (Be honest, tell the truth, demonstrate integrity) |
| 2. Demonstrate Respect | (Treat everyone with respect take no one for granted, recognise contributions) |
| 3. Create Transparency | (Be open, real and genuine, be sure everything is out in the open) |
| 4. Right Wrongs | (Apologise and recover bad situations quickly, demonstrate humility) |
| 5. Show Loyalty | (Give credit to other as though they were present, talk only positively behind peoples backs) |
| 6. Deliver Results | (Set high personal expectations, anticipate needs in advance and make things happen) |
| 7. Get Better | (Seek feedback, learn from mistakes, continuously improve) |
| 8. Confront Reality | (Tackle tough issues head on, address the tough stuff personally and directly) |
| 9. Clarify Expectations | (Create shared vision, disclose and reveal expectations, ensure understanding) |
| 10. Practice Accountability | (Hold yourself and other accountable. i.e. take responsibility for results) |
| 11. Listen First | (Listen before speaking, understand - don't assume or presume) |
| 12. Keep Commitments | (Make commitments carefully and keep them, keep confidences) |
| 13. Extend Trust | (Extend your trust abundantly to those who have earned it,
extend trust conditionally to those who are still earning your trust) |