

Q1. Which functional area is responsible for preparing final accounts?

Finance

Marketing

Operations

Q2. Which functional area is responsible for staff training?

Marketing

Finance

Human resources

Q3. Which functional area is responsible for buying raw materials?

Operations

Finance

Marketing

Q4. Which functional area is responsible for selling products?

Finance

Marketing

Operations

Q5. Which functional area is responsible for producing a high quality product?

Operations

Human resources

Marketing

Q6. Which functional area does the marketing department rely on to ensure they have the correct staff?

Operations

Finance

Human resources

Q7. Which function area is concerned with finding out the needs and wants of potential customers?

Operations

Finance

Marketing

Q8. What is the function of the operations department?

To make the product or provide the service

To manage the people who work for the organisation

To manage the money coming into and going out of the business

Q9. What is the function of the human resources department?

To make the product or provide the service

To manage the people who work for the organisation

To manage the money coming into and going out of the business

Q10. What is the function of the finance department?

To make the product or provide the service

To gather information on customers' needs and wants

To manage the money coming into and going out of the business