

EDUCATION

Finished all my studies in
Romania

George Adrian Ciupea

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PROFILE

I am a general manager with over 12 years of experience running day-to-day operations and leading teams to deliver good service to the clients. I worked in both stable and challenging environments and I'm comfortable taking responsibility for performance, people, and profitability. My approach is straightforward understanding the numbers, supporting the team, fixing what isn't working, and building systems that make the business run smoothly. I believe consistency and accountability are more important than a quick fix

EXPERIENCE.

Jan 2013- present

I oversee the full operation of the business, including finance, staff management, customer service, and strategic planning.

Main responsibilities include:

Managing a team of 130 employees, including supervisor and department heads

Overseeing annual revenue of approximately 1,2 M

Monitoring budgets, expenses, and cash flow

Handling major client relationship and resolving escalated issues

Recruiting, training, and mentoring managers

ACHIEVEMENTS:

Increased overall revenue by 75% within 3 years.

Reduced unnecessary operating costs through better supplier negotiation.

STRENGTHS

Financial oversight and cost control

Team leadership and staff development

Operational problem-solving

Clear communication

Long-term planning

TECHNICAL SKILLS

Microsoft office

Erp/crm system

Financial reporting tools

REFERENCES

Available upon request

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Focus resourcing group
Newcatle under lyme
St5 4gj

Dear hiring manager

I am writing to apply for the general manager position at your company. With over 13 years' experience leading operation and managing teams. I have developed a practical and results-focused approach to running a business.

Thank you for considering my application would welcome the opportunity to discuss how my experience aligns with your need

Sincerely,

GEORGE ADRIAN CIUPEA

