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Table of Contents

- Introduction of chosen organisation.....Slide 3
- Strategic Goal of Chosen organisation.....Slide 4
- Job analysis /position.....Slide 5
- Job Description.....Slide 6
- Person specification Slide 7
- Required skills.....Slide 8
- Pay and working conditions.....Slide 9
- Flexible working condition.....Slide 10
- Conclusion.....Slide 11
- List of References.....Slide 12

Introduction of chosen organisation

- Amazon is the first large company that sells goods and services over the internet it was founded by Jeff Bezos in 1994. Amazon started out as an online book store then it grows quickly to add new items such as DVD's, video games, electronics, clothing and more to the extent that the company logo symbolizes means that they sell all products from A to Z.
- Amazon.com try their best to get customer loyalty and trust. They offer state shipping service and they have many retail stores in different countries. It also purchases customer data and information to achieve customer needs and wants. Amazon is one of the first in the world to sell online and has many competitors like: ebay, rakuten and flipkart. Therefore, amazon has own over 40 subsidiaries includes: Zappos, Shopbop, IMDb, Amazon Prime, Alexa, Appstore and Amazon Drive.



Strategic Goal of Chosen organisation



- **Grab and Go** – One of the latest strategies by Amazon is Grab and Go. In this strategy, they rent or purchase the place near 7000 to 14000 sq ft. and they sell meals, snacks, weekly essentials, seasonal produce, prepared foods, bread, alcohol, supplements, and local specialties.
- These quick shops provide an advanced cart like Amazon Dash Cart, powered by advanced computer vision technology. Moreover, they also provide options to check out and navigation so anyone can easily enhance their shopping experience.
- Amazon launched these types of shops to compete with the big sharks of the market like Tesco, Sainsbury's, and Lidl. In the Amazon Dash Cart, they offer check-out-less shopping, so people save their time.

Job analysis

- Stock manager as the company is expanding and there are more demand



Job Description



- Managing inventory levels
- Automating the stock keeping and management process
- Assessing the data analytics
- Stock control and monitoring
- Vendor management

Person specification



- The desired person should hold a degree in Stock management or equivalent
- 3 years of experience in similar field
- Desire to complete an MBA or CMI L7 qualifications

Required Skills

- Technological skills
- Analytical and forecasting skills of the job activities
- Problem-solving and job-understanding skills
- Inventory planning and forecasting skills
- Leadership and Organisational skills
- Managing the operational functionalities



Pay and working conditions

- Amazon has developed effective pay packages (\$3500 per year) according to regulatory guidelines
- \$ 45k - \$ 65 depending on previous experience
- Working 40 hours a week from Monday to Sunday
- Effective allocation of job roles according to merits and experiences
- Proper technological tools for monitoring and



Flexible working arrangements



- Remote working operations
- Effective scheduling of assignments
- Holiday packages and career development programs

Conclusion

- Stock managers in Amazon requires effective planning and designing of inventory functionalities
- Effective working conditions and pay packages in Amazon
- Systematic allocation of job roles in the entity



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THANK YOU!