

Georgia Shaw

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Personal Statement

A proactive, customer-focused Sales Assistant with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers and quickly responding to their needs. Able to work both in teams and independently, with a proven record of contributing to improvements. Resilient and confident, works well under pressure. Seeking a role within a health and beauty company.

Key Achievements

- Achieved 2nd best Sales Associate in first month
- Won top seller prize for two consecutive months (155% and 203% targets)
- Recognised for customer experience and achieved £2.2m area sales

Employment History

08/2015 – Present | Retail Sales Assistant

- Supervisory role in fast-paced retail environment
- Achieves sales targets in line with KPIs
- Supports recruitment and training
- Provides excellent customer service

03/2010 – 08/2015 | Sales Assistant

- Managed stock and shelves
- Assisted customers and handled queries
- Trained new staff
- Worked on promotional stalls

Education

BTEC Business | College (2008–2010)

GCSEs including English, Maths, ICT (2006–2008)

Additional Skills

PowerPoint, Word, Excel, Outlook

Interests

Social activities, gym, health and beauty, learning new things

REFERENCES AVAILABLE ON REQUEST