

Galin Kamburov

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Summary

Efficient teamwork and team leader. Excellent communication and success in emergencies. Presentation skills to a large audience and for training purposes. A commitment to achieving high results. Ability to plan, coordinate and control when working on targets. Solving tasks within the prescribed time limits and standard in quality performance. Ability to motivate and lead a team. Ability to transfer experience and training of the team. Working with many different people. Well organized and efficient, without the need for supervision.

Experience



Warehouse Operative

Ocado Retail Ltd

Sep 2019 - Present (2 years 2 months +)



cashier/ coin wrapping operator

VIP Security Ltd

Mar 2018 - Sep 2019 (1 year 7 months)

Work with cash and valuables. Performs audits of cash and stock. Verify the accuracy of the amounts and their compliance with the attached primary accounting documents for each valuable item. Performs primary accounting operations reflect activity according to specific rights. In addition- wrapping coins, coin sorting, checking coins.



Mining and trading of bitcoin and other cryptocurrencies

Bitcoin Mining farm owner with hashrate 50 Gxz

Apr 2011 - Feb 2015 (3 years 11 months)

Build, test, deploy and maintain server farms.



Sales Agents Manager

Megalan Network Ltd

Sep 2009 - Feb 2011 (1 year 6 months)

Educate, organize and manage the activities of the agents selling the company's services. Responsible for sales strategy, monitor accurate presentation of information from agents, distribute location for work. Leading a team of twenty sales agent.



Marketing Coordinator

SKAT TV

Sep 2007 - Nov 2008 (1 year 3 months)

Educates, organizes and coordinates the activities of agents for the sale of services to the cable operator. Also seeking advertisers for television channel SKAT.



Mobile Sales Team Coordinator

HBO Romania

Jul 2005 - Sep 2007 (2 years 3 months)

Organize business trips across the country to sell HBO channels, as well as the services of various cable operators. Responsible for placement of sales agents. Forms and negotiates salary of his team. Working with some of the major cable operators in the country, MSAT, SKAT, CableTel, Pleven Sprint. Responsible for five employees.



Freelance sales coordinator

HBO Romania

Jul 2005 - Sep 2007 (2 years 3 months)

Organize business trips in the country to sell HBO packages as well as the services of various cable operators. Responsible for placement of advertising agents. Forms and negotiate the fee of his team. Work with the largest cable operators in the country, such as MSAT, SKAT, CableTel.



Freelance sales coordinator

CableTel

May 2004 - Jun 2005 (1 year 2 months)

Training, organizing and coordinating the activities of agents for the sale of TV channel HBO. Allocates areas for work. Introduced a bonus system for stimulation of employees. Manages up to ten sales agents.

Education



University of Wales Trinity Saint David

CertHE, Health and Social Care

Dec 2020 - Jan 2022



Professional High School of Construction, Architecture and Geodesy "Penyo Penev" - RUSE

High School, Mashinist- mechanic of road construction equipment and driver license of category T and C

1990 - 1993

Licenses & Certifications



Marketing, Financial Management, Accounting - Federation of scientific and technical alliances, Ruse city



Management of start-ups - Federation of scientific and technical alliances, Ruse city



Computer literacy - Federation of scientific and technical alliances, Ruse city

Skills

English • Teamwork • Advertising • Bulgarian • Presentation Skills • Accounting • Russian •
Organization Skills • Server Farms