

Land of Opportunity

Bensinom Homes

The Saltshire Town Plan

Saltshire is a community that has been in decline for several years. Unemployment has boomed since the closure of the local salt mine. A government incentive has been launched to breathe new life into the region.

An area of land has been designated as being appropriate for redevelopment. The government has decreed that there should be allocation for homes, industry, a new school and, contentiously, an open prison.

A government plan has been put forward that is universally loathed by the four parties involved in the development of the above, Bensimon Homes, Nestlom, Group Five Securities and the Saltshire Sports Academy. To address this, before development starts the government have given the four groups the opportunity to come to a democratic solution.

Your mission is to negotiate a solution that is deemed acceptable to all parties. You have 30 minutes to conduct an initial negotiation.

General Rules

1. Once the final borders have been agreed parties will not be able to cross one another's land.
2. Every part of the peninsula should be allocated.



Bensimon Homes

Bensimon Homes is a house builder who has been awarded the contract to build 100 homes. Following a government pledge, they need to include a mix of social houses. However, to make the scheme economically viable, 20% need to be executive properties that would appeal to people with large budgets. The Nestlom Conglomerate are likely to employ senior management that would occupy homes like this. It is likely that they will not want to be overlooking the factory in which they work. The homes need to be in walking distance of the school and it would be preferred if the children did not cross major roads.

- **They like the idea of land that has aesthetic quality the main beach would be OK but they really want the private beach.**
- **They need reasonable access to the existing electricity supplies and road network.**
- **They do not want the marsh land area**
- **Building in the woods is very expensive**
- **They need access to the school, avoiding having to cross the motorway.**



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	Woods / Trees
	Green Space
	Marsh
	Unfertile Land
	Mud Flats
	Canyon (Impassable)
	Cliffs (Impassable)
	Fresh Water
	Salt Water
	Flat Land
	Mountains
	Small Road
	Motorway