

IMRAN AREFIN

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British Citizen.

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Personal Statement

An experienced Retail and Hospitality Manager with a strong track record of moving up from entry-level roles into leadership positions. Highly skilled in managing busy stores, training teams, and delivering excellent customer service. Good at using new technologies and smart management ideas to cut down stock waste, boost sales, and help businesses grow. A supportive leader who builds happy, hardworking teams to give customers the best shopping experience possible.

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Key Skills

- Leadership: Expert in people management and staff training.
- • Financial Controls: Proven skill in wage and waste control.
- Retail Operations: Deep knowledge of fast-paced food-on-the-go environments.
- Compliance: Strict maintenance of food safety and hygiene standards.
- Customer Service: Strong record in resolving issues and driving sales.
- Technical Skills: Proficient in MS Word, Excel, PowerPoint, and Outlook.

Work History

Sainsbury's | Retail Manager / Team Leader

2015 - Present

- Managed complex store operations across multiple branches with high flexibility.
- Mastered modern retail management systems and checkout technologies.
- Supported and led multiple store departments during peak trading hours.
- Helped launch customer loyalty programs to improve shopper retention.
- Adapted quickly to fast-changing retail environments under high pressure.

Key Achievements;

- Successfully transferred hospitality management skills into retail excellence.
- Maintained peak team performance during high-volume holiday periods.
- Consistently updated professional skills through continuous learning.

Pride of Asia (Stepney Green) | Restaurant Supervisor

2009 - 2015

- Started in an entry-level role and earned promotion to Supervisor within 18 months.
- Built structured staff training programs to improve overall service quality.
- Handled customer complaints quickly to protect the restaurant's reputation.
- Cut down food waste by setting up better stock tracking systems.
- Kept the kitchen and dining areas perfectly clean and legally compliant.

Key Achievements:

- Increased customer retention scores through strategic guest engagement.
- Reduced overall operational waste using improved inventory controls.
- Achieved 100% perfect scores on food safety regulations.

r Education

- BA (Hons) Business & Management - Bath Spa University (BSU)
- Foundation Diploma - Elizabeth School of London (Graduated: October 2025)

7- Hobbies & Interests

- Travel: Exploring new countries to learn about cultures and improve communication.
- Music: Playing instruments and listening to music to boost focus and creativity.
- Adventure: Trekking and outdoor activities to build stamina and teamwork.

REFERENCE:

Darren Miller.
Store Manager.
Fulham Sainsbury PLC
Store No:4879
Phon:+447908753687

Md. Imran Arefin

155, Davidson Road. Croydon. Surrey. Cr0 6dn.

Mr. Patrick Karolan.

Sainsbury's Plc.

Didcot Wantage Road Local Store .

21.07.2026

Dear, Hiring Manager

I wish to apply for the role of Store Manager currently being advertised on Sainsburys Careers website on Indeed. Please find enclosed my CV for your consideration.

As you can see from my attached CV, I have over 10 years *[2015 -Present]* experience in the Retail and Grocery industry, and I believe my proven track record in driving sales, leading teams and delivering outstanding customer service during this time make me the right/perfect candidate for the role.

In my current role as a Customer Trading Manager at Sainsburys, I have been responsible for managing daily store operations. Leading a team of colleagues. Improving customer satisfaction scores, driving sales performance, and ensuring high standards of merchandising, compliance and stock management.

During this experience I have developed strong skills in people leadership, Performance management, commercial decision making and operational excellence. I have successfully coached colleagues to improve productivity. Managed busy trading periods including Christmas bank holidays and worked closely with senior management to deliver store targets. Reducing waste, and creating a positive, inclusive environment for both customer and staff.

All of this, coupled with my enthusiasm and dedication strong leadership, commercial awareness, and customer-first mindset, has helped me consistently achieve and exceed KPIs while building high-performing and motivating teams.

I am confident that I can bring this level of success with me to your organisation and help Sainsburys build upon their reputation as one of the UK's leading supermarkets, known for quality, value and excellent customer service. With my previous experience and expertise, I believe my contribution will have a positive impact on store performance, colleague engagement, and customer experience.

Thank you for considering my application. I look forward to the opportunity to discuss how my experience and skills align with the Store Manager role in more detail.

Yours sincerely

Md. Imran Arefin.

00:00



Store Manager - Convenience

[Sainsbury's](#) · 3.5 ★

Job

Company

Job details

From £33,450 a year

Employee discount, Company pension, Private medical insurance, Cycle to work scheme

Permanent

[53 Wantage Road, Didcot OX11 0BS](#)

Profile insights

Here's how the job qualifications align with your [profile](#).

Skills

Human resources ▼

Do you have experience in **Human resources**?

[Apply on company site](#)



Full job description

Store Manager - Convenience

Salary: From £33,450

Location: Didcot Wantage Road Local Store, Didcot, OX11 0BS

Contract type: Permanent

Business area: Retail

Closing date: 14 July 2026

Requisition ID: 400068344

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