

Topic Guide:

Coaching

Coaching is becoming a key skill for managers who want to transform the performance of their team and help staff to fulfil their dreams

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Key to levels:

	Team Leaders, Supervisors
	First Line Management
	Middle and Senior Managers
	Senior Management, Executives, Directors

Level	Author	Title	Ebook	Publisher	ISBN 10 digit	ISBN 13 digit
	Maynard Leigh Associates	Being coached.		London: Maynard Leigh Associates, (1998)	1902276000	
	Mike Tilling	The induction organizer.		Aldershot Gower 1999	0566082292	
	Pardey, David	Coaching: learning made simple.		Butterworth Heinemann, 2007	0750684143	978-0750684149
	Hudson, Frederic M.	The handbook of coaching: A comprehensive resource guide to effective coaching with individuals and organizations.		Jossey Bass Wiley: 1999	0787947954	
	Institute of Leadership and Management	Coaching and Training your Work Team. Super Series. 5th ed		Pergamon Flexible Learning. 2007	0-08-046418-1	978-0-08-046418-3
	Redshaw, Bernard	Coaching for managers.		Maidenhead: Peter Honey,	n/a	
	Whittaker, Mike	32 activities in coaching and mentoring.		Aldershot: Gower, (1997)	0566077574	

	Flaherty, James	Coaching [electronic resource]: evoking excellence in others.	✓	Boston: Butterworth-Heinemann, c1999.	0585251576	
	Goldsmith, Marshall.	Coaching for leadership [electronic resource]: the practice of leadership coaching from the world's greatest coaches. 2nd ed.	✓	San Francisco, CA: Pfeiffer, c2006.	0787982032	
	Hill Peter	Concepts of coaching: a guide for managers.		London: Institute of Leadership and Management, 2004	1902475232	
	Kinlaw, Dennis C	Coaching: achieving continuous development with individuals and teams.		Aldershot: Gower, (1997)	0566078880	
	Leibling, Mike Prior, Robin	Coaching made easy: step-by-step techniques that get results.		London: Kogan Page, 2003	0-7494-3953-x	
	Thorpe, Sara.	The coaching handbook [electronic resource]: an action kit for trainers & managers.	✓	London; Sterling, VA: Kogan Page, 2003.	1417572280	
	Whitworth, Laura	Co-active coaching: new skills for coaching people toward success in work and life.		California: Davies-Black, 1998	0891061231	
	Chapman, Tony	Executive coaching [electronic resource] : exploding the myths.	✓	New York: Palgrave Macmillan, 2003.	0230508855	
	West, Lucy.	The reflecting glass [electronic resource]: professional coaching for leadership development.	✓	Houndmills, Basingstoke, Hampshire; New York: Palgrave, 2001.	0230506089	
	Whitmore, John, Sir,	Coaching for performance [electronic resource]: Growing people, performance and purpose. 3rd ed.	✓	London; Naperville, IL: Nicholas Brealey, 2002	0585437491	

Edge Magazine articles:

These articles have appeared in issues of Edge since December 2006 and are available online. Visit the e-Edge page to find them.

Date	Column	Title	Author	Subject & Keywords
March-07	Coaching confidential	Structure for strategy	Mark Riminton	Making time for strategy. promotion, strategy, skill sets, functionality
May-07		Marketing masterclass		Marketing. strategy, plan, expertise, skill, profession, value for money, return on investment, campaign, PR, sales, objectives, goals, timeframes, monitor, results, measure
June-07		A successful start		Starting a business. start up, vision, strategy, friendship, relationship, product, service, challenges, SME, talent, efficiency, customer, leadership
July-07		The price of loyalty		Customer service. relationship management, expectations, attitudes, loyalty, satisfaction
September-07		Going home on time		Efficiency. time management, productivity, long hours, morale, function, capacity

Websites / Organisations

Website / Organization	Web address	Description
Coaching and Mentoring Network	http://www.coachingnetwork.org.uk/resourcecentre/WhatAreCoachingAndMentoring.htm	What are Coaching and Mentoring?
Association for Coaching	http://www.associationforcoaching.com/home/index.htm	The AC is an independent non profit organisation with the goal to promote best practice, raise awareness and standards across the Coaching industry, while providing value added benefits to its members – whether they are professional Coaches or Organisations involved in Coaching.
The British Psychological Society	http://www.bps.org.uk/coachingpsy/publications/thecoachingpsychologist.cfm	The Coaching Psychologist.
Business Balls	http://www.businessballs.com/lifecoaching.htm	Life coaching and personal coaching. Life coaching tips for business coaching, personal coaching - techniques for coaching success, performance, career and life-change.
Coaching UK	http://www.coaching-uk.org.uk/	This directory lists coaching sites. The site is primarily for people who are looking for information on coaching. It also lists coaching related sites.

Ejournals.

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Titles available include:

British Journal of Management	Harvard Business Review	People Management
California Management Review	Journal of Marketing Management	Personnel Today
Director	Management Today	Marketing

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- *Skills Files Resource Guides* - a selection of resources accompanying each Skills File to help you further your reading and knowledge on the subjects.
- *Book Summaries* – five-page book summaries, interview and essays covering the latest topics, trends and thinkers in leadership, business and management
- *Resource Centre Newsletter* – our quarterly newsletter to keep you up to date with news and changes in the Resource Centre, its stock, resources and services.
- *Web Resources* – a selection of web links which may be of use for your further learning.

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