

Name: Glody Mabala

Programme: Cert HE Business Skills for the Workplace

Module: Employability and Career Development

Module Code: LCLM4005

Assignment Title: Mock Interview

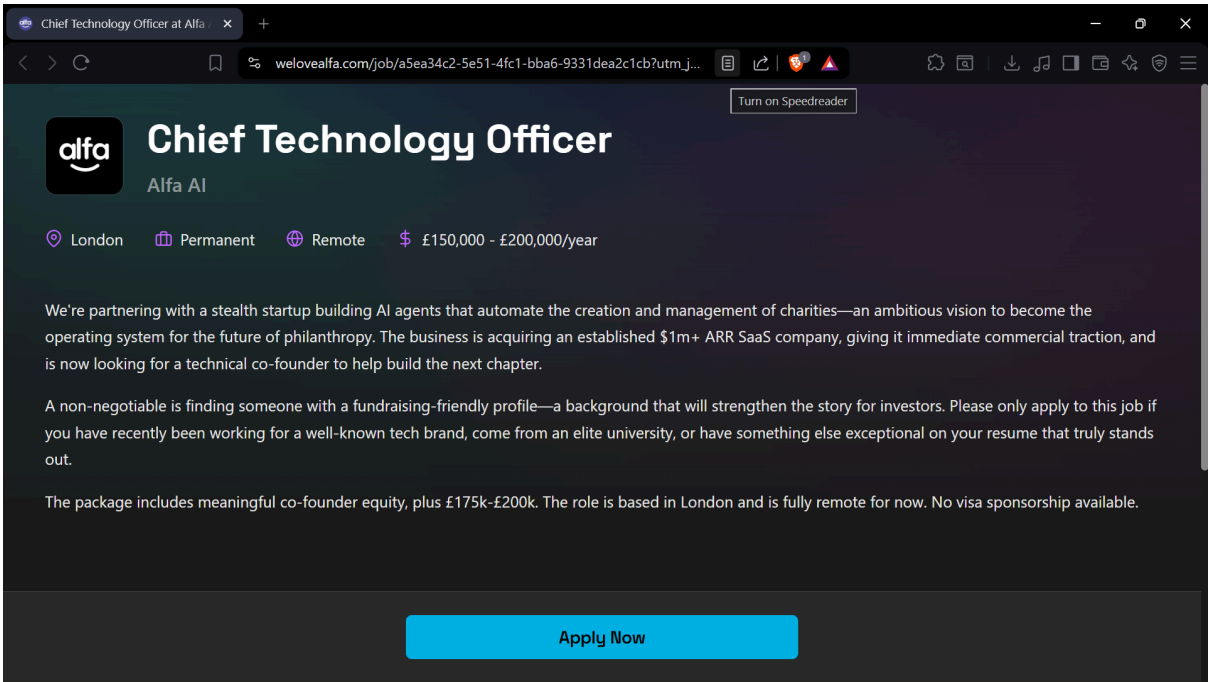
Job Description

https://welovealfa.com/job/a5ea34c2-5e51-4fc1-bba6-9331dea2c1cb?utm_job_board=LinkedIn

About the job

We're partnering with a stealth startup building AI agents that automate the creation and management of charities—an ambitious vision to become the operating system for the future of philanthropy. The business is acquiring an established \$1m+ ARR SaaS company, giving it immediate commercial traction, and is now looking for a technical co-founder to help build the next chapter.

A non-negotiable is finding someone with a fundraising-friendly profile—a background that will strengthen the story for investors. Please only apply to this job if you have recently been working for a well-known tech brand, come from an elite university, or have something else exceptional on your resume that truly stands out. The package includes meaningful co-founder equity, plus £175k-£200k. The role is based in London and is fully remote for now. No visa sponsorship available.



The screenshot shows a web browser window displaying a job listing for 'Chief Technology Officer' at 'Alfa AI'. The browser's address bar shows the URL: welovealfa.com/job/a5ea34c2-5e51-4fc1-bba6-9331dea2c1cb?utm_j.... The job title 'Chief Technology Officer' is prominently displayed next to the Alfa AI logo. Below the title, the location 'London' is indicated with a location pin icon, followed by 'Permanent' with a calendar icon, 'Remote' with a globe icon, and a salary range '£150,000 - £200,000/year' with a dollar sign icon. The job description text is visible below these details, starting with 'We're partnering with a stealth startup building AI agents that automate the creation and management of charities...'. At the bottom of the page, there is a large blue button labeled 'Apply Now'.

Chief Technology Officer at Alfa

Turn on Speedreader

Alfa Chief Technology Officer
Alfa AI

📍 London 📅 Permanent 🌐 Remote 💰 £150,000 - £200,000/year

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[Apply Now](#)

CV

Glody Mabala

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PROFESSIONAL SUMMARY

Technically adept professional combining a foundation in complex system troubleshooting and network security with ongoing business education. Experienced in bridging the gap between technical operations, CRM management, and end-user platform satisfaction. Proven track record of optimizing software performance in fully remote environments and managing critical infrastructure. Positioned to leverage a blend of hands-on technical support, systems configuration, and strategic business insights to contribute to highly scalable, remote-first SaaS environments.

EDUCATION

CertHE in Business | November 2025 – Present

- Developing foundational expertise in business strategy, operations management, and commercial scaling.

PROFESSIONAL EXPERIENCE

Field Technician, ICE Services Groups | London, UK | 02/2023 - 05/2025

- Delivered critical first-line technical support and rapid hardware diagnostics, maintaining high operational uptime for clients.
- Analyzed complex business needs to tailor and deploy technical service offerings, driving high satisfaction and long-term client retention.

Moderator & 1st Line Support, TAGuild | Remote | 11/2021 - 08/2024

- Spearheaded technical support and systems troubleshooting in a 100% remote software environment.
- Optimized device compatibility and application performance across Windows and Android ecosystems.
- Streamlined onboarding and system configurations, ensuring secure and efficient platform integration for users.

Hoist Installations Specialist, London Hoist LTD | London, UK | 07/2019 - 08/2021

- Directed end-to-end technical installations, ensuring strict compliance with regulatory safety and operational standards.
- Executed methodical troubleshooting and preventative maintenance to minimize system downtime and accelerate project delivery.

Account Executive, Sequant Capital | London, UK | 01/2018 - 02/2019

- Leveraged CRM platforms to manage critical client data, optimize complex interactions, and ensure reporting accuracy.

- Collaborated seamlessly with cross-functional teams to align service delivery with aggressive client expectations and business metrics.

CORE COMPETENCIES

- **Technical Infrastructure:** System Administration, Hardware/Software Diagnostics, Operating System Configurations.
- **Platforms & Security:** Windows, Android, TCP/IP, DNS, System Security Protocols.
- **Business Operations:** CRM SaaS Management, Incident Resolution, Remote Workflow Optimization, Cross-functional Communication.

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CERTIFICATIONS & TECHNICAL TRAINING

- **CompTIA A+ Certification** (Issuer: CompTIA): Validated skills in IT infrastructure, hardware, software, networking, and security.
- **Google IT Support Professional Certificate** (Issuer: Google): Proficiency in networking, operating systems, system administration, and end-to-end technical troubleshooting.
- **Level 1 Contact Centre & Level 2 Customer Service** (Issuer: Back 2 Work): Advanced training in professional communication and client relationship management.

Cover Letter

Glody Mabala

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Dear Hiring Team,

I am writing to express my strong interest in the Technical Co-founder / CTO position for your stealth AI startup. The vision of building the operating system for the future of philanthropy, coupled with the acquisition of a \$1m+ ARR SaaS company, perfectly aligns with my drive to build scalable technology.

While my background diverges from the traditional elite university pipeline, my professional trajectory is defined by relentless operational grit. I offer a highly effective edge: the ability to bridge complex technical architecture with real-world user adoption and commercial viability.

At TAGuild, I managed and optimized systems in a 100% remote environment. My hands-on technical foundation—validated by CompTIA A+ and Google IT certifications—is strategically complemented by my current pursuit of a CertHE in Business and the commercial acumen I honed at Sequant Capital. This dual focus allows me to evaluate technology as a strategic engine for business growth, which is precisely what investors look for.

I am prepared to architect robust automated systems and help craft a compelling narrative for future fundraising rounds. I welcome the opportunity to discuss how I can help drive your startup's success.

Sincerely,

Glody Mabala