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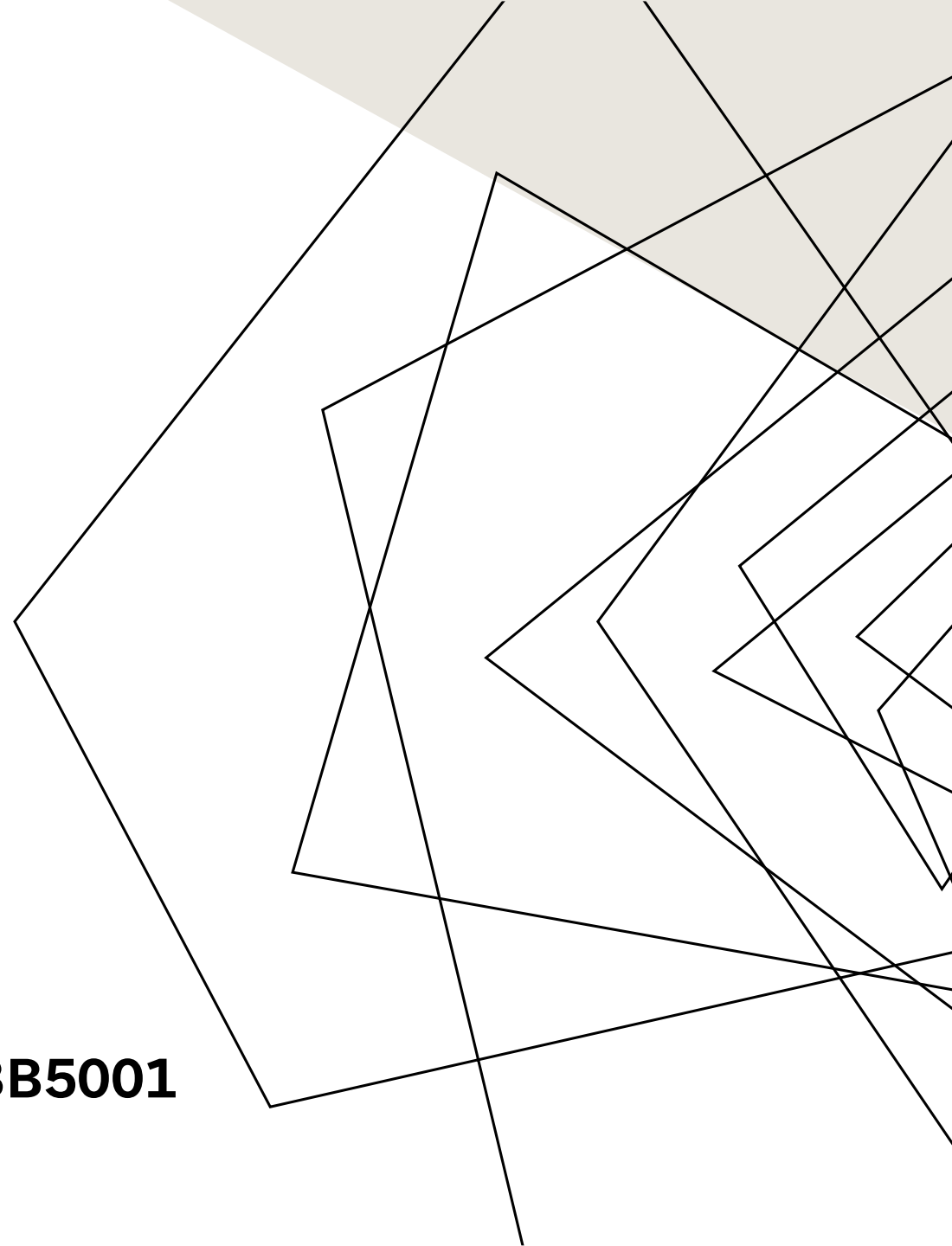
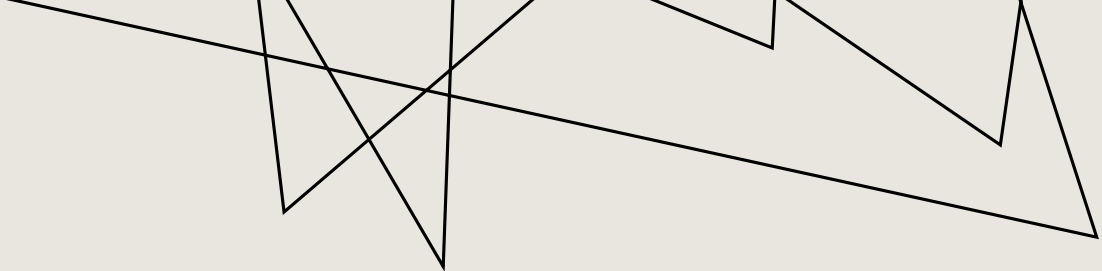


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INTRODUCTION



**Innovative
Analytical
Perfectionist**



**Impostor Syndrome
Obsessive
Unforgiving**



**Help Society
Expand Globally**



**Buckle Under Pressure
Financial Pressure**



**Commercial &
Professional Drones**



**Yavor Petrov
CEO**

Birth Date:	14 Nov 1988
Birthplace:	Ruse, Bulgaria
Languages:	Bulgarian, Greek, English, Russian
Alma Mater:	1 st EPAL "Information Tech & Networks RU "Angel Kanchev" – BA "EU Political Studies & Globalisation Effects" UWTSD BA(Hons) "Business Management"

BUSINESS OVERVIEW



“Gaia Class” Agricultural Modular Drones

- Base Drone
+
Swappable
Module
- Dissemination
 - Fertiliser
 - Pesticides
 - Crop Health Monitoring
 - Livestock Monitoring

“Hermes Class” Delivery Drones

Small Payload

- 10 kg (22 lbs)
- ~70 min
- ~30 km

Medium Payload

- 30 kg (66 lbs)
- ~28 min
- ~28 km

Large Payload

- 227 kg (500 lbs)
- ~31 min
- ~15 km

“Poseidon Class” Firefighting Drones

- Base Drone
+
Swappable
Module
- Fire Hose
- Nozzle Grip Lock
- Fire Extinguisher Station
 - Thermal Cam
 - CO2 Sensor

“Themis Class” Policing Drones

Sentry Drone

- Long-Distance Operation
- Fast & Mobile
- GPS Tracking

Investigator Drone

- AR Tracking
- 360° View
- Thermal Cam
- Zoom Cam

“Ares Class” Military Drones

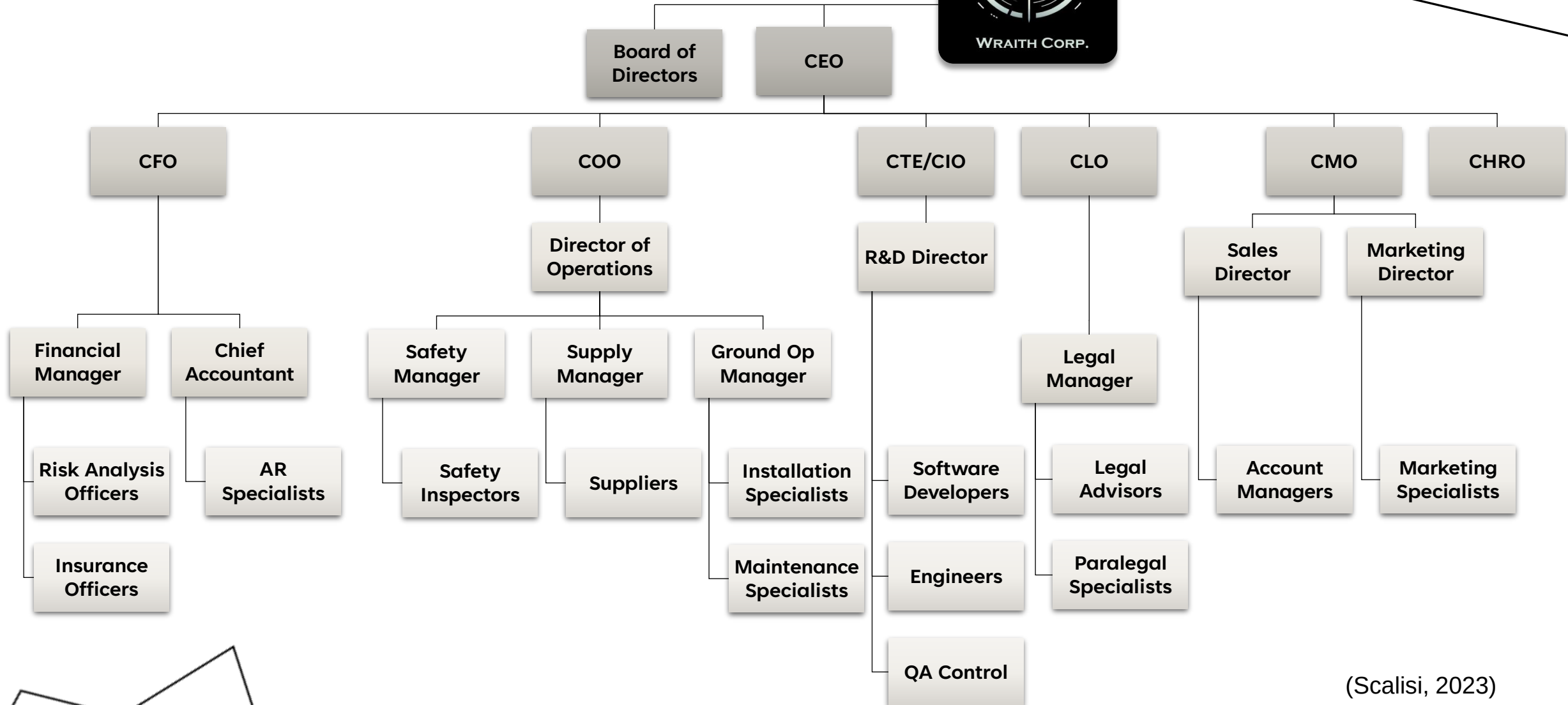
- Base Drone
+
Swappable
Module
- Night-Vision Cam
 - Thermal Cam
 - Audio Recording
 - GPS Tracking
 - Ultrasonic Sensor

“Ambrosia Class” Drone Hubs

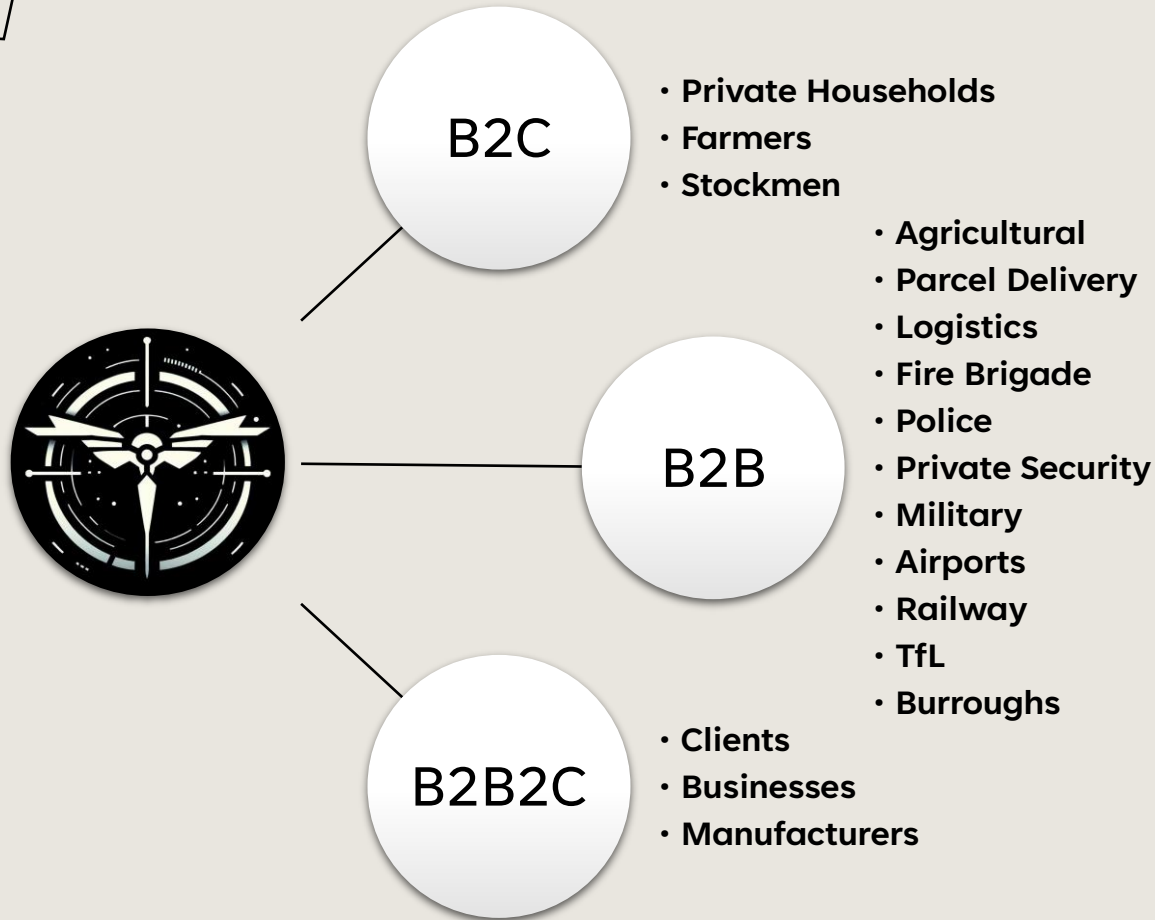
Charging Methods

- Solar Panels
 - Power Grid Fast Charging
- ### Additional
- Diagnostics
 - Long-Distance Access via the Internet
 - Range Extender

ORGANIZATIONAL CHART



TARGET MARKET & MARKETING STRATEGIES



(Chen, 2023) (Kenton, 2024) (Essex, 2016)

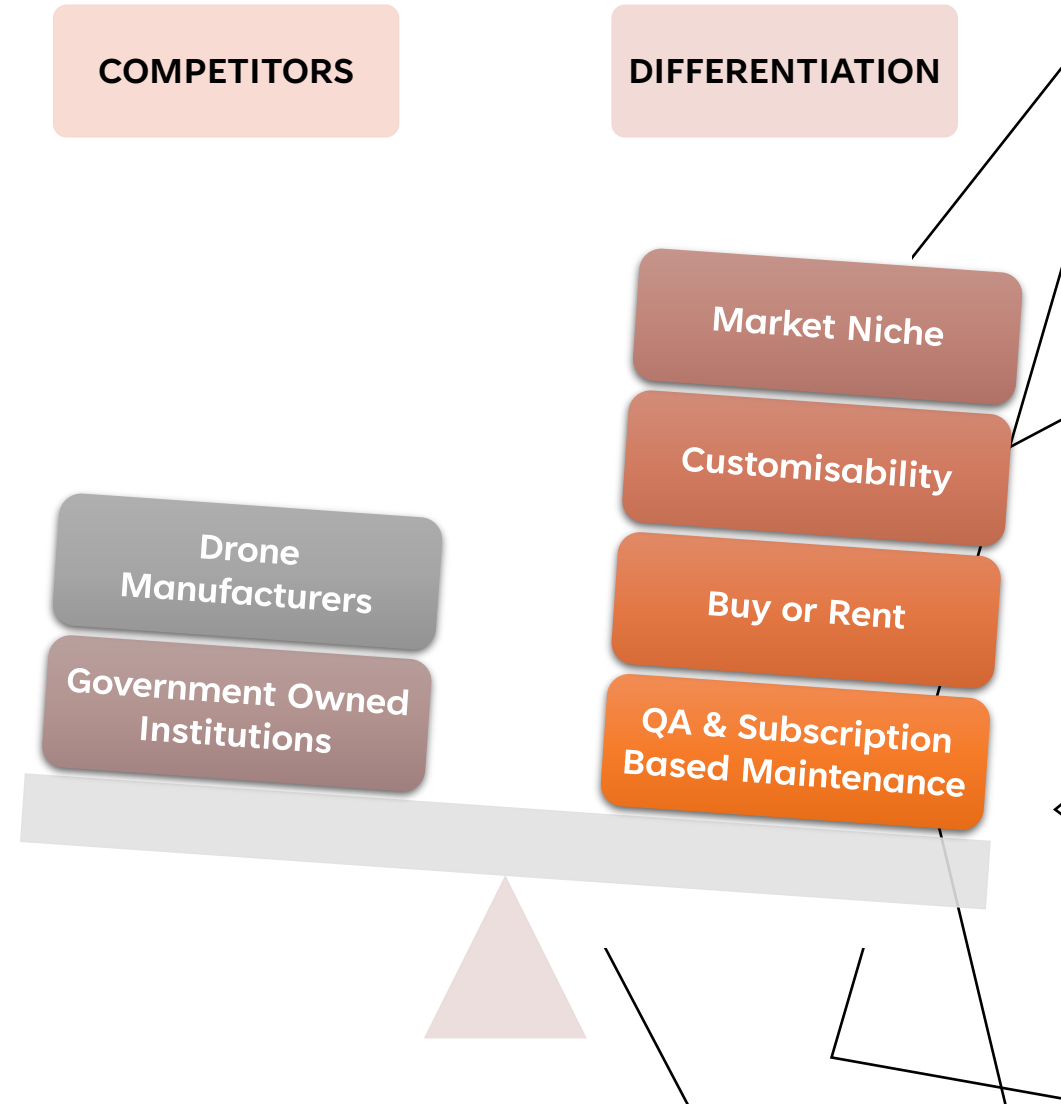


(Ring Central, 2021) (Coursera, 2023)

COMPETITION & DIFFERENTIATION STRATEGIES

 大疆创新	DJI <i>China</i> Consumer, Agriculture, Enterprise, Video Production, Public Safety	 ORQA	Orqa International <i>Croatia</i> FPV, Industrial, Enterprise
 AeroVironment™	AeroVironment <i>USA</i> Defence, Public Safety	 PowerVision	PowerVision <i>China</i> Aerial, Water-Surface, & Underwater Robotic Devices
	EHang <i>China</i> AAV products, Commercial solutions		Wingtra <i>Switzerland</i> Surveying, GIS, Mining, Environmental Monitoring, Agriculture, Construction

(Drone U, 2024)



FUNDING REQUIREMENTS & ALLOCATION

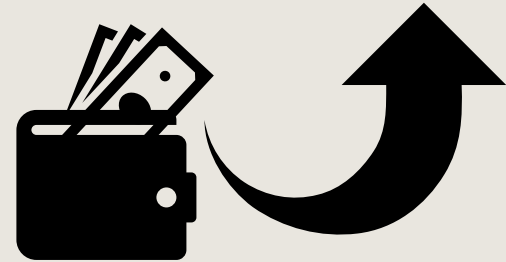
INCOME TYPE	TREND	Q1	Q2	Q3	Q4	ANNUAL
B2C		£ 254,700	£ 289,100	£ 173,200	£ 237,400	£ 954,400
B2B		£ 1,890,300	£ 2,426,000	£ 1,497,100	£ 1,649,300	£ 7,462,700
B2B2C		£ 12,100	£ 16,400	£ 7,200	£ 9,600	£ 45,300
Maintainance		£ 234,800	£ 372,100	£ 93,400	£ 194,200	£ 894,500
Rentals		£ 103,700	£ 215,100	£ 234,700	£ 128,400	£ 681,900
TOTAL SALES		£2,495,600	£3,318,700	£2,005,600	£2,218,900	£10,038,800

EXPENSES	TREND	Q1	Q2	Q3	Q4	Annual
Salaries		£ 241,200	£ 246,300	£ 246,300	£ 243,900	£ 977,700
Supplies		£ 287,300	£ 146,400	£ 62,600	£ 201,200	£ 697,500
Repairs and Maintenance		£ 121,200	£ 42,700	£ 17,700	£ 79,500	£ 261,100
Advertising		£ 21,400	£ 12,800	£ 14,400	£ 27,800	£ 76,400
Vehicles, Deliveries and Travel		£ 13,600	£ 11,700	£ 3,600	£ 7,700	£ 36,600
Rent		£ 55,800	£ 55,800	£ 55,800	£ 55,800	£ 223,200
Utilities		£ 38,900	£ 25,700	£ 14,800	£ 32,200	£ 111,600
Insurance		£ 35,500	£ 35,500	£ 35,500	£ 35,500	£ 142,000
Taxes		£ 499,120	£ 663,740	£ 401,120	£ 443,780	£ 2,007,760
Depreciation		£ 2,400	£ 2,400	£ 2,400	£ 2,400	£ 9,600
Other Expenses		£ 1,400	£ 950	£ 210	£ 840	£ 3,400
TOTAL EXPENSES		£1,317,820	£1,243,990	£ 854,430	£1,130,620	£ 4,546,860

NET PROFIT		£1,177,780	£2,074,710	£1,151,170	£1,088,280	£ 5,491,940
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	Cost Drop	Q1	Q2	Q3	Q4	Annual
Predicted expenses for new location	33%	£ 882,939	£ 833,473	£ 572,468	£ 757,515	£ 3,046,396

Funding Requirement	
Q1 + Q2	50%
£1,716,413	£635,073



CONCLUSION



🚁 Yavor Petrov 🚁

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*"If the sky is the limit, progress arrives
on propellers!" – Wraith Corp.*

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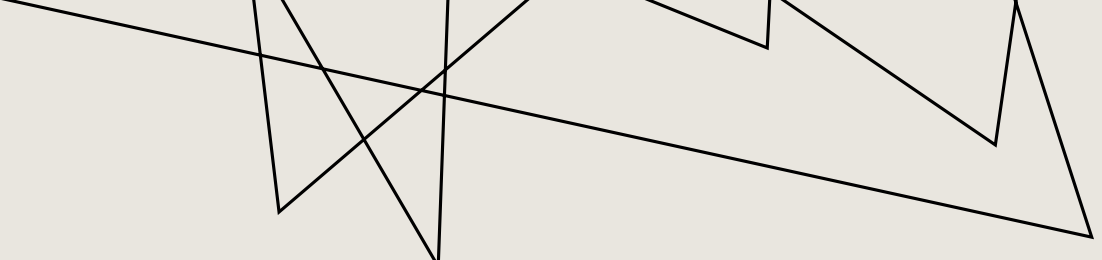
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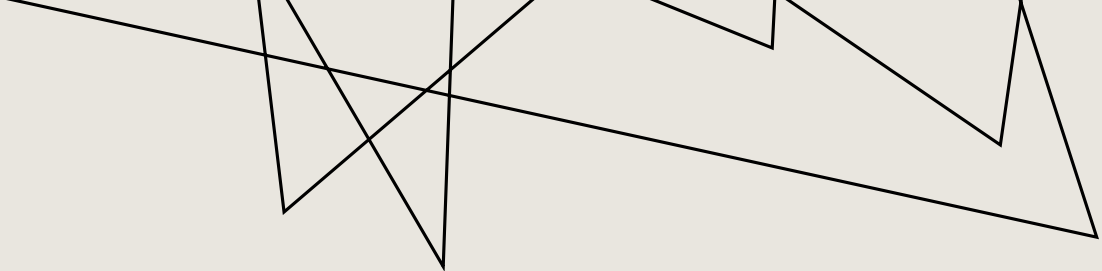
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