



MY DESIRED POSITION MANAGER OF REAL ESTATE AGENCY

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Academic and Employability Skills

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TABLE OF CONTENT

- About Myself
- Definition of Real Estate Agency Manager
- Required Skills
- Swot Analysis
- Conclusion

A LITTLE BIT ABOUT MYSELF

- Over 20 years already I work with properties and Real Estate industry! With a work hard, I manage to buy a 3 properties and give them a rent in a different locations in Bulgaria !My ambitions are to open my own agency! But I need some skills, to be successful. As I have to manage a team, work with a different customers. I need to have a Leadership Skills, a good Time Management and a good an interpersonal skills. As I have an experience in the industry, i need to develop them, but the thing which the university will help me mostly is to improve my digital skill, and to have a better Englis! I am sure and will gain and much more other Knowledges and skills.

MANAGER OF REAL ESTATE AGENCY DEFINITION

The Real Estate manager supervises the operational aspects of the property. They prepare financial statements, supervise maintenance workers, and negotiate contracts for contractors, suppliers. They can also determine the rental income rate.



REQUIRED SKILLS

Strong
Communication
Skills

Organizational
Skills

Customer
Service
Orientation

Marketing Skills

Professional
Deveolpment

A close-up, artistic photograph of an hourglass. The hourglass is filled with a fine, granular substance that appears to be green sand or a similar material. The top bulb is wider and contains a thick layer of the green material. The narrow neck of the hourglass is visible in the center, where the material is falling. The bottom bulb is also visible, showing the material accumulating. The lighting creates soft shadows and highlights the texture of the sand. The background is a light, neutral color.

SWOT ANALYSIS DEFINITION

Swot is a popular 4-box strategy analysis and strategy development framework. The acronym swot is derived from: Strengths Weaknesses Opportunities Threats

Swot is a technique used by industry, trade, and beneficent and deliberate associations.

It's simple to convey to different partners - a basic chart and no math.

SWOT ANALYSIS

Strengths

- Interpersonal Skills
- Customer Service Skills

Weaknesses

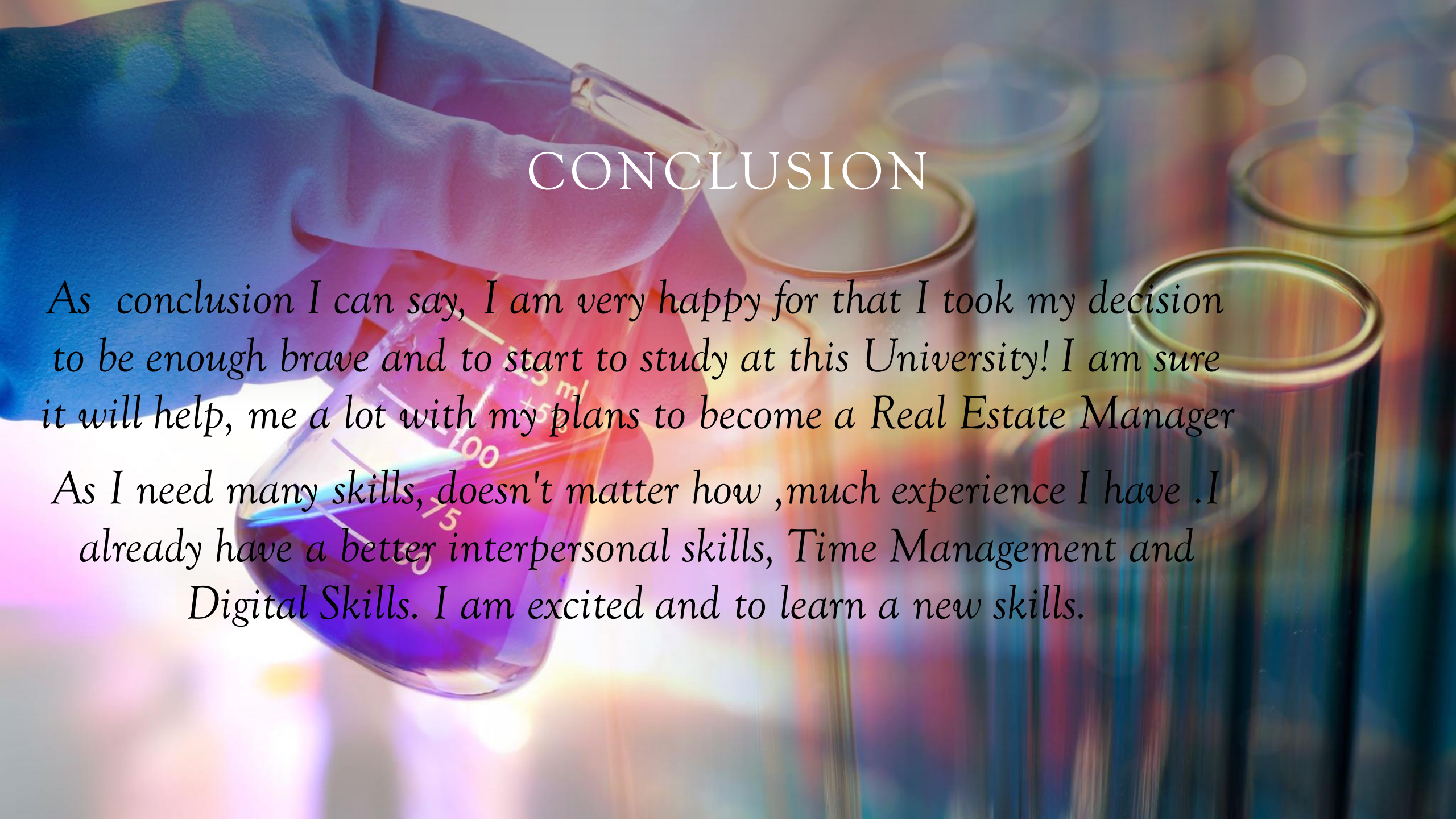
- Organisational Skills
- Time Management

Opportunities

Work in a team
Provide a good service

Threats

Not well organized team
and tasks
Late for important
appointments

A hand wearing a blue nitrile glove is pouring a bright orange liquid from a graduated cylinder into several test tubes. The background is a soft-focus laboratory setting with more test tubes and a warm, golden light. The word 'CONCLUSION' is written in white, serif, all-caps font across the top center of the image.

CONCLUSION

As conclusion I can say, I am very happy for that I took my decision to be enough brave and to start to study at this University! I am sure it will help, me a lot with my plans to become a Real Estate Manager

As I need many skills, doesn't matter how ,much experience I have .I already have a better interpersonal skills, Time Management and Digital Skills. I am excited and to learn a new skills.

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