

Job Description

Interior Designer and Sales Consultant

Company: Interior Magic LTD

Location: Swansea

Type: Permanent, Full-time

Salary: £40000 a year

About company:

Interior Magic Ltd, the country's first company to specialise in renovating all types of rooms, from kitchens to nurseries, is looking for high performing, motivated, creative and driven sales representatives to join our nationwide team. A family run business for over 34 years, we provide our customers with the highest quality products and services and provide our salespeople with a generous and unrivalled commission package. We have over 100 excellent professionals in our team.

Due to high demand the number of enquiries has increased significantly. The ideal candidate must be able to work 5-6 days Monday to Sunday, with flexible hours, attending 2-3 pre-booked appointments per day.

Successful Candidate:

The successful candidate must be confident and self-motivated, with a natural talent for sales. Direct customer sales experience is a must, minimum of 2 years. Experience in the home renovation industry is essential.

You must have your own car and a full driving licence. All product samples and company stationery will be provided to you.

Key Responsibilities:

- Collaborate with clients to understand their design requirements and preferences;

- Create detailed design presentations using Sketchup, Revit, ArchiCAD;
- Present design concepts to clients and make necessary changes based on feedback;
- Provide expert advice on products, materials and finishes for the home.
- Communicate effectively with clients and team members throughout the design process;
- Visit clients' homes with the team and provide a professional flat measurement service.

Skills:

- Proficiency in design software such as Sketchup, Revit, ArchiCAD.
- Strong project management skills with the ability to oversee multiple projects simultaneously. You will be responsible for ensuring our clients receive an extremely thorough and high-end service.
- Excellent communication skills for effective client interaction and collaboration with team members.
- A creative mindset with a strong attention to detail in both design aesthetics and technical execution.
- Ability to work independently as well as part of a team in a fast-paced environment.
- Driver license is a must as you will need to travel to sites alone across the Swansea.

Education:

- Degree in Interior Design or related field from a recognized university.
- Relevant certifications or diplomas in software skills such as ArchiCAD, SketchUp, or Revit are highly desirable.

Benefits:

- Company pension.
- Employee discount.
- On-site parking.

If you meet the above requirements, then send your CV and portfolio to this email address: interiorMagic@gmail.com.

Join our creative team and create magic with us!

Interior Designer & Sales Consultant

Kateryna Koriuchkina

Phone: +44 123 456 7891

Email: email@gmail.com

Address: 5 First Road, Swansea SA1 2GP

Portfolio: www.portfolio.com

Highly motivated **Interior Designer & Sales Consultant** with over 5 years of **experience in interior design sales**, home renovation, and client consultation. Skilled in **upselling renovation services**, project management, and customer relations, with a passion for creating stunning interior spaces. Adept at guiding clients through the design process and selling additional services such as renovation packages and design supervision. Seeking to join Interior Magic LTD to contribute both creative vision and strong sales expertise.

Work History

Interior Designer & Sales Consultant

Kyiv Design Buro

January 2019 – January 2025 Kyiv, Ukraine

- Consulted with clients to assess their needs and provided tailored interior design solutions.
- Upsold additional services, including renovation, material sourcing, and design supervision.
- Developed 3D visualizations and presentations to enhance sales pitches.
- Conducted in-home consultations and site measurements, guiding customers through design options.
- Effectively closed sales by addressing customer concerns and highlighting the value of premium products and services.
- Managed relationships with suppliers and contractors, ensuring smooth project execution.

- Achieved and exceeded sales targets through strategic client engagement and persuasive communication.

Interior Designer

Salt Design

April 2015 – December 2019 Zaporizhzhia, Ukraine

- Consulted clients on interior design, taking into account their preferences and budget.
- Created detailed design presentations using SketchUp, Revit, and ArchiCAD.
- Conducted on-site measurements and prepared technical drawings.
- Selected materials, furniture, and decor to align with modern trends.
- Collaborated with contractors and suppliers to ensure seamless project execution.

Education

- **Bachelor of Design**
Kyiv National University of Technologies and Design, 2011-2014
- Advanced ArchiCAD & 3D Rendering
3D Design School, 2019

Skills

- Languages Spoken: English, Ukrainian, Russian
- IT Proficiency: Microsoft Office, ArchiCAD, Revit, 3DMax, SketchUp
- Driving Capability: Full UK Driving Licence

Interests

Studying historical interiors of the Victorian era, focusing on design elements and materials. This interest helps deepen my understanding of classic design principles and informs my approach to modern interior projects.

Cover Letter

Dear Sir/Madam,

I am excited to apply for the Interior Designer & Sales Consultant position at Interior Magic LTD. With over five years of experience in interior design and sales, I have developed a strong ability to not only create functional and aesthetically pleasing interiors but also to guide clients through the sales process, ensuring they receive the best possible solutions tailored to their needs.

During my career at Kyiv Design Buro and Salt Design, I have successfully blended creativity with commercial awareness. I have consulted clients on interior renovations, presented detailed 3D visualizations, and upsold additional services such as design supervision and high-end material upgrades. My ability to build strong relationships and effectively communicate design concepts has helped me consistently exceed sales targets while delivering outstanding customer satisfaction. Additionally, my proficiency in SketchUp, Revit, and ArchiCAD allows me to bring design concepts to life, ensuring a seamless transition from idea to implementation.

I would welcome the opportunity to discuss how my experience and skills can contribute to your team. Thank you for your time and consideration.

Best Regards,
Kateryna Koriuchkina
+44 123 456 7891
email@gmail.com