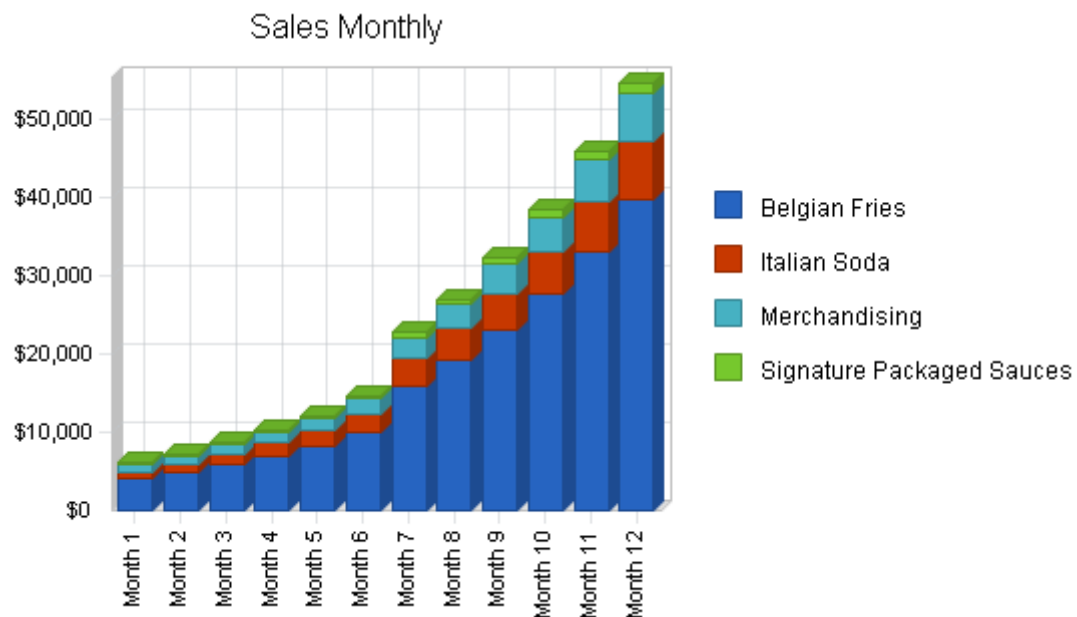


Financial statement samples



Sales Forecast

	Year 1	Year 2	Year 3
Unit Sales			
Belgian Fries	49,464	98,928	197,856
Italian Soda	27,692	55,384	110,768
Merchandising	3,889	7,778	15,556
Signature Packaged Sauces	3,356	6,712	13,425

Total Unit Sales	84,401	168,802	337,605
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Unit Prices	Year 1	Year 2	Year 3
Belgian Fries	\$4.00	\$4.00	\$4.00
Italian Soda	\$1.50	\$1.50	\$1.50
Merchandising	\$8.50	\$8.50	\$8.50
Signature Packaged Sauces	\$2.00	\$2.00	\$2.00
Sales			
Belgian Fries	\$197,856	\$395,712	\$791,424
Italian Soda	\$41,538	\$83,076	\$166,152
Merchandising	\$33,057	\$66,114	\$132,228
Signature Packaged Sauces	\$6,712	\$13,425	\$26,849

Total Sales	\$279,163	\$558,327	\$1,116,654
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Direct Unit Costs	Year 1	Year 2	Year 3
Belgian Fries	\$0.80	\$0.80	\$0.80
Italian Soda	\$0.15	\$0.15	\$0.15

Merchandising	\$3.83	\$3.83	\$3.83
Signature Packaged Sauces	\$1.00	\$1.00	\$1.00
Direct Cost of Sales			
Belgian Fries	\$39,571	\$79,142	\$158,285
Italian Soda	\$4,154	\$8,308	\$16,615
Merchandising	\$14,876	\$29,751	\$59,503
Signature Packaged Sauces	\$3,356	\$6,712	\$13,425
Subtotal Direct Cost of Sales	\$61,957	\$123,914	\$247,827

Cash Flow Forecast

	September	October	November	December	January	February	Total
Beginning Cash Balance	2,000	\$4,690	(\$2,620)	\$15,070	\$15,070	\$15,070	
Cash Inflows (Income):							
Sales	35,000	25,000	30,000				90,000
Accts. Rec. Collections							0
Principis Cash Advance			\$ 20,000				20,000
Other:							0
							0
Total Cash Inflows	\$35,000	\$25,000	\$50,000	\$0	\$0	\$0	\$110,000
Available Cash Balance	\$37,000	\$29,690	\$47,380	\$15,070	\$15,070	\$15,070	
Cash Outflows (Expenses):							
Advertising	250	250	250				750
Bank Service Charges	50	50	50				150
Credit Card Fees	60	60	60				180
Delivery	200	200	200				600
Health Insurance	1,500	1,500	1,500				4,500
Insurance	800	800	800				2,400
Interest	100	100	100				300
Inventory Purchases	10,000	10,000	10,000				30,000
Miscellaneous	250	250	250				750
Office	100	100	100				300
Payroll	5,000	5,000	5,000				15,000
Payroll Taxes	1,000	1,000	1,000				3,000
Professional Fees							0
Rent or Lease	5,000	5,000	5,000				15,000
Subscriptions & Dues							0
Supplies							0
Taxes & Licenses							0
Utilities & Telephone	8,000	8,000	8,000				24,000
Other:							0
							0
							0
Subtotal	\$32,310	\$32,310	\$32,310	\$0	\$0	\$0	\$96,930
Other Cash Out Flows:							
Capital / Equipment Purchases							0
Loan Principal							0
Owner's Draw on Cash							0
Other:							0
							0
Subtotal	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Cash Outflows	\$32,310	\$32,310	\$32,310	\$0	\$0	\$0	\$96,930
Ending Cash Balance	\$4,690	(\$2,620)	\$15,070	\$15,070	\$15,070	\$15,070	

[ENTER COMPANY NAME]

Comparative Income Statment (Vertical Analysis)

[ENTER CURRENT YEAR END]

	Current Year		Prior Year	
	Amount	% of Net Sales	Amount	% of Net Sales
Gross sales		0%		0%
Returns, allowances and discounts		0%		0%
Net sales	-	0%	-	0%
Cost of sales		0%		0%
Gross margin	-	0%	-	0%
Operating expenses:				
Selling		0%		0%
General and adminstrative		0%		0%
Depreciation		0%		0%
Other		0%		0%
Total operating expenses	-	0%	-	0%
Operating income	-	0%	-	0%
Interest income		0%		0%
Interest expense		0%		0%
Dividend income		0%		0%
Gain (loss) on sale of assets		0%		0%
Income before taxes	-	0%	-	0%
Income taxes		0%		0%
Net income	-	0%	-	0%

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[For accounting and bookkeeping assistance email AccountingHelp@TheSmallBusinessOwnersManual.com, or call 888/872-6601](#)

Company Name	
Balance Sheet	
December 31, 2005	
ASSETS	
Current Assets	
Bigfee Bank Checking Account	122,536.22
Accounts Receivable	254,320.45
Less: Bad Debts Allowance	-5,086.41
Other Current Assets	2,358.00
Total Current Assets	374,128.26
Fixed Assets	47,291.13
Other Assets	1,045.86
TOTAL ASSETS	422,465.25
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	55,168.64
Accrued Taxes Payable	5,328.98
Bank Line of Credit	37,554.84
Credit Cards	5,117.02
Other Current Liabilities	12,407.37
Total Current Liabilities	115,576.85
Long Term Liabilities	77,447.18
Total Liabilities	193,024.03
Equity	
Initial Capital	10,000.00
Retained Earnings	123,558.98
Net Income	95,882.24
Total Equity	229,441.22
TOTAL LIABILITIES & EQUITY	422,465.25